

We don't just give advice.
We create performance breakthroughs.



STRATEGY
& EXECUTION



OPERATIONS
& PROCESS



MERGERS
& ACQUISITIONS



TECHNOLOGY
& AUTOMATION



FINANCIAL
CONSULTING



HUMAN CAPITAL
MANAGEMENT



TRAINING
& DEVELOPMENT

Why Us

Building Perspective Inc. is a boutique management consulting firm in Toronto, Canada committed to creating operational excellence at every level of your organization. We have transformed business performance for over 100 clients in the past 15 years through strategy execution, process re-engineering, and technology adoption using Lean Six Sigma principles. Unlike traditional consulting, our hands-on approach combined with cross-industry experience delivers measurable improvements in innovation, efficiency, and profitability for your business.

Leadership Team

Vani Pasupathy, Managing Partner: Vani Pasupathy has wide and deep experience in process and business transformation, and a track record of creating energized organizations that deliver high value to their customers. Vani has held progressively senior positions in process, operational and quality roles over the last 15+ years. She is a seasoned Lean practitioner and Six Sigma blackbelt who has led business transformations in IT, healthcare, utilities, research & development, and manufacturing environments, ranging from fast-paced start-ups to multinational organizations. Vani has a talent for creating balance and operational rhythm out of the chaos of everyday fire fighting and rapid growth.

Desi Narayanan, Founder: Desi Narayanan is an entrepreneur and recognized leader in the field of Structured Continuous Improvement. He finds and grows early stage companies through a disciplined process of commercialization. He has also facilitated many transformations across a wide range of industries that include energy production, manufacturing, healthcare, and research & development over the last 20+ years. His deep practice of Lean Six Sigma has allowed him to innovate new frameworks within the body of knowledge. Desi regularly makes business magic by bringing together great ideas, thoughtful people, and powerful execution to create opportunities for all.

Results

- ✓ **Healthcare:** Patient care lead time from 15 to 6 days
- ✓ **Supply Chain:** Inventory turns from 4 to 12 turns
- ✓ **Manufacturing:** Productivity from \$22K to \$64K per employee
- ✓ **IT:** Service interruptions reduced by 60%
- ✓ **Utilities:** BBB score from C- to A+



Strategy & Execution: Hope without a plan is a plan without hope. We believe everyone in your organization can and wants to contribute their very best to the organization. We make that possible by transforming business strategy into action plans at every level of the organization. Our strategic insights can help you decide where to invest in your business and how to grow margins and cashflows.



Operations & Process: Robust processes are what keep an organization running smoothly. We take a deep dive into every business process using Lean Six Sigma to root out operational roadblocks and create best practices that leave your competition speechless. We combine rigorous analysis with cross-industry experience to increase capacity, streamline operations, reduce costs, and establish operational and supply chain foundations.



Mergers & Acquisitions: The due diligence associated with M&A activity is often conducted by professionals that see a business purely from a financial perspective. We bring the operational lens to the table by carefully evaluating the impact to people, process, and systems. Operational roadblocks are identified and removed to create positive financial outcomes. Post-acquisition, we assist with process integration between companies, process maturity evaluations, and consolidation of strategic sourcing.



Technology & Automation: Technology and automation is rapidly changing the social and economic fabric of human activity. Choosing the right technology and customizing it to your particular business is critical to ensuring the return on your investment. We take you through a systematic process to ensure your business is leveraging the best technologies available in the market today. In addition to legacy system improvements, and ITIL framework development, we can assist with implementing cutting edge technologies such as ERP, RPA, and AI.



Financial Consulting: Every business needs access to money to manage cashflow and invest in their future. Through our affiliate network, we'll bring the best financial professionals to the table to help you navigate financial obstacles you face. Cleaning up your books, securing government funding, and securing investment funding are a few of the activities we perform.



Human Capital Management: Your people are at the heart of everything you do. Ensuring you have the right organizational structure, and the correct skills and resources keeps your business moving in the right direction. We can help you create the right structures for talent to thrive. We also provide interim executive C-level staff or advisors to help manage the business during critical times requiring seasoned change management.



Training & Development: Our training and coaching services keep your employees sharp and passionately engaged. We have a rich repository of training services that range from informative sessions to focused workshops. Management can benefit from our leadership training that covers a wide range of business topics. Employees can benefit from a plethora of topics on how to create operational excellence through Lean Six Sigma in different parts of the business.

BOOK A DISCOVERY CALL

To learn more about how we might help you, book a complementary discovery call with us:

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