

Pemeco Consulting

Firm overview





**CURTISS -
WRIGHT**

*"I could drop the Pemeco team into any of my 80 business units. Each one makes a different product, their processes are different, they serve entirely different customer bases and markets, but I don't have to think twice. They can handle it. **That's the comfort level I have with Pemeco.**"*

- Vagesh Rajashekar, Global Chief Information Officer

FIRM OVERVIEW



2022 in Review



170% growth since 2021



60 new engagements



35 assessments & selections



25 implementations

Why Pemeco: Key Differentiators



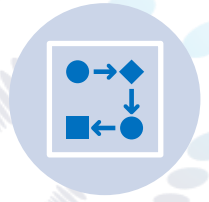
Industry leading talent



Proven, rigorous methodologies



Client-side and unbiased



In-depth industry & business process expertise



Unparalleled 100% implementation success rate



Multi-lingual: English, Spanish, Mandarin, French, Hindi, German



Detail oriented



Implementation-ready clientele



Trusted



OUR MISSION

To successfully deliver every one of our client's ERP and digital transformation projects by applying the **best people** and **proprietary methodologies** proven to handle the complexities of **organizational change management, business process and data re-architecture, and integration & automation.**

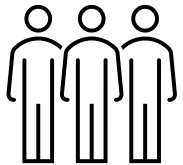
ABOUT PEMECO



Head Office:
Toronto, Ontario



Remote Offices:
Vancouver, Montreal, San Antonio, Chicago, Florida, Tucson, Atlanta, Calgary, Niagara



25 professionals

PEMECO IS

- Since 1978, a proven leader in successfully delivering ERP-driven digital transformation projects.

WE OFFER

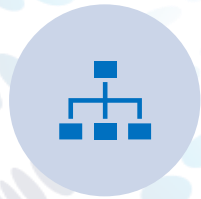
- Full client-side digital transformation services – from strategic technology alignment to operational and technical consulting
- Hands-on experience with **140-plus systems**

OUR VALUE ADD & DIFFERENTIATORS

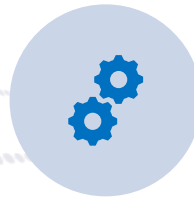
- **UNBIASED** advice
- **SENIOR BIG-4** and **INDUSTRY** expertise
- Commitment to the critical details
- Helping our clients build a **CULTURE OF SUCCESSFUL EXECUTION**
- A proven delivery approach from **700+ SUCCESSFUL IMPLEMENTATIONS**
- Multi-lingual (English, French, Mandarin, Hindi, Spanish, German)



TEAM CAPABILITIES



Organizational design



Functional & business process



Enterprise architecture



Technical



Technology law & procurement



Project & change management



TEAM CREDENTIALS

Project Management

- PMP
- CSM
- ITIL

Industrial Operations & Systems

- CPA, CA
- M.Sc. Industrial Instrumentation & Control Engineering
- M.Sc. Chemical Engineering
- M.Eng. Electrical Engineering
- M.Sc. Systems Engineering
- B.Sc. Math
- Lean Six Sigma Black Belt
- Lean Manufacturing Black Belt
- P.Eng.

Law & Technology Law

- LL.B.
- LL.M.



SERVICE LINES OF BUSINESS

**TECHNOLOGY STRATEGY
& REQUIREMENTS**

TECHNOLOGY SELECTION

**IMPLEMENTATION
MANAGEMENT**

CONTINUOUS IMPROVEMENT

**TECHNOLOGY CONTRACTS
AND RISK MANAGEMENT**

INDUSTRY 4.0



A Sample of Small & Large Clients

MOTION

ROSS[®]
LIVING LIVE!

TEL[™]

**CURTISS-
WRIGHT**

PRICE

**DARN
TOUGH**
VERMONT

Still Made In
VERMONT
USA

GUARANTEED FOR LIFE

ARMSTRONG



ZODIAC
AEROSPACE



'TORAY'
Innovation by Chemistry

MECAER | AVIATION | GROUP

BYLIN
TECHNOLOGIES

GREENFIELD
GLOBAL

CLS SURGIMEDICS[®]
Specialty Medical Products & Smoke Evacuation

EMCO CORPORATION

K
FAMILY OWNED
KALMBACH[®]
EST. 1963
FEEDS

BOSHART
INDUSTRIES INC.

Avondale **FOOD STORES**
CONVENIENCE WITH LOW PRICES



Private and confidential.

Want to Learn More?



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The Ultimate ERP Selection Guide


GET IT NOW

Download The Ultimate ERP Selection Guide: Templates, Checklist & Scorecards

pemeco.com • 1 min read


Is your ERP implementation in danger?

Here are 5 warning signs to look out for and what you can do to ensure success.



5 Warning Signs of a Failed ERP Implementation

pemeco.com • 3 min read



3 Best Practices for Calculating Your ERP Project's ROI

- 1) Build a comprehensive cost model.
- 2) Perform a process-level waste analysis.
- 3) Be conservative when forecasting benefits.



Private and confidential.