

Focused Improvement Consulting

Catalyst of Change

Background

Focused Improvement Consulting

- Founded in 2012
- Focus on exceptional client experience
- Employ engineers and business graduates
- Strong commitment to getting things done
- Act as partners

JT Badiani - President

- Extensive operations, C-Suite, and BoD experience
- Engineer, MBA and MBB Lean Six Sigma
- Technical training with a business “bent”

Client and Sectors

Typically, >\$15M+ and up...

- Mix of small and medium enterprises
- “ Long Term”- 2 Clients since 2012! And several over five years+

Industry/Sectors

- Food
- Beverage
- Machine Shop
- Fabrication – repetitive and custom
- Pulp and Paper
- Aerospace
- Engineered to order – skid mounted
- Assembly Lines – repetitive manufacturing
- Heavy Fabrication
- Automotive
- Construction
- Warehouse Operations

Projects

- ❖ Business Process Reengineering
- ❖ Digital or Technical Transformation
- ❖ Production Equipment Design – Robotics/Pick and Place, powder line, plant redesign, production line, warehouse redesign, etc.
- ❖ Lean and Six Sigma – Program Development, Deployment - Training and Certification
- ❖ Operations Strategy – Development and Execution
- ❖ Project Management
- ❖ New Product Design.
- ❖ Strategic Operations Assessment
- ❖ ERP or MES – selection and implementation
- ❖ M&A
- ❖ Over 100+ projects completed

Clients Served



Focused Improvement Consulting

	Services Offered	Clients	Benefits
Business Strategy Development & Execution	<ul style="list-style-type: none"> ✓ Strategic Development & Planning ✓ Acquisitions & Divestures ✓ Profit Improvement Opportunities ✓ Make vs. Buy or Outsource vs. Insource ✓ Business Coaching 	<ul style="list-style-type: none"> ✓ Chief Executive, VP Operations and VP Quality ✓ Small to Medium Size Business Owners <p>... and those looking to maximize profits and returns</p> <p>Previous clients include: Weetabix, Berg Chilling Systems, Molson, Bombardier Aerospace, Auto Parts Manufacturer, KapStone Paper and Furniture Manufacturer</p>	<ul style="list-style-type: none"> ✓ Clarity of strategy and tactical plans ✓ Improved cash flow ✓ Robust processes ✓ Business growth ✓ Faster project delivery ✓ Increased profitability ✓ Flexible access to expertise as needed ✓ Improved quality
Operations	<ul style="list-style-type: none"> ✓ Lean and Six Sigma – Program Development and Implementation, Assessment(s), Training ✓ Project/Project Management ✓ New Product and Process Development ✓ New Equipment Start Up ✓ Strategic Operations Assessment 		
Focused Problem Solving	<ul style="list-style-type: none"> ✓ Problem identification and root cause identification ✓ Equipment/production optimization using design of experiments ✓ Statistical Analysis – DOE's, Gage R & R, Process Capability, etc. ✓ Supply chain analysis and optimization 		

Results-focused consultancy with over 30 years' experience in multiple industries and multiple operations improvement methodologies focused on achieving clients' business goals