



Introduction Presentation

January 2023



Agenda

- Who we are
- Products & Services
- Reference Customers and Partners
- Framework & Working Methodology



Our Vision, Mission and Goals



Our Vision

Enhance The Quality Of Life By Incorporating Smart & Innovative Technologies



Our Mission

To help customers harness their unutilized business value by enabling intelligent workplace ecosystems using AI, Robotics, Automation and IoT



Our Goals

- Enable Smart Workplace
- Improve Employee & Customer Experience
- Optimize Operations Processes
- Increase Business Productivity
- Open New Business Opportunities
- Empower the Local Economy

Shortage in Labour



30%

Of Canadian businesses are reporting labour shortages
(source: Deloitte Canada)

64%

of Canadian businesses say labour shortages are limiting their growth
(source: BDC)

84%

of companies say they expect to face problems hiring this year
(source: financial post/Canada)

Workplace of the Future

Collaboration between Humans and Robots in IoT-Enable Modern Workplace



Improved Experience



Increased Productivity



Accelerated Operations



New Business Opportunities

Workplace Is Changing

Way We Work Is Changing

Who We Work With Is Changing



Enable strategic collaboration between humans and machines to increase productivity, health and safety in the modern workplace



Design & Build the **Workplace** of the **Future**

Enable strategic collaboration between humans and machines to increase productivity, health and safety in the modern & dynamic workplace

Who we are



Artificial Intelligence (AI)



Internet of Things (IoT)



Robotics, Drones & Autonomous Vehicles



Hologram & Mixed Reality



Cloud & Collaboration Tools

Systems Integrator & Solutions Provider



Innovation & Design Thinking



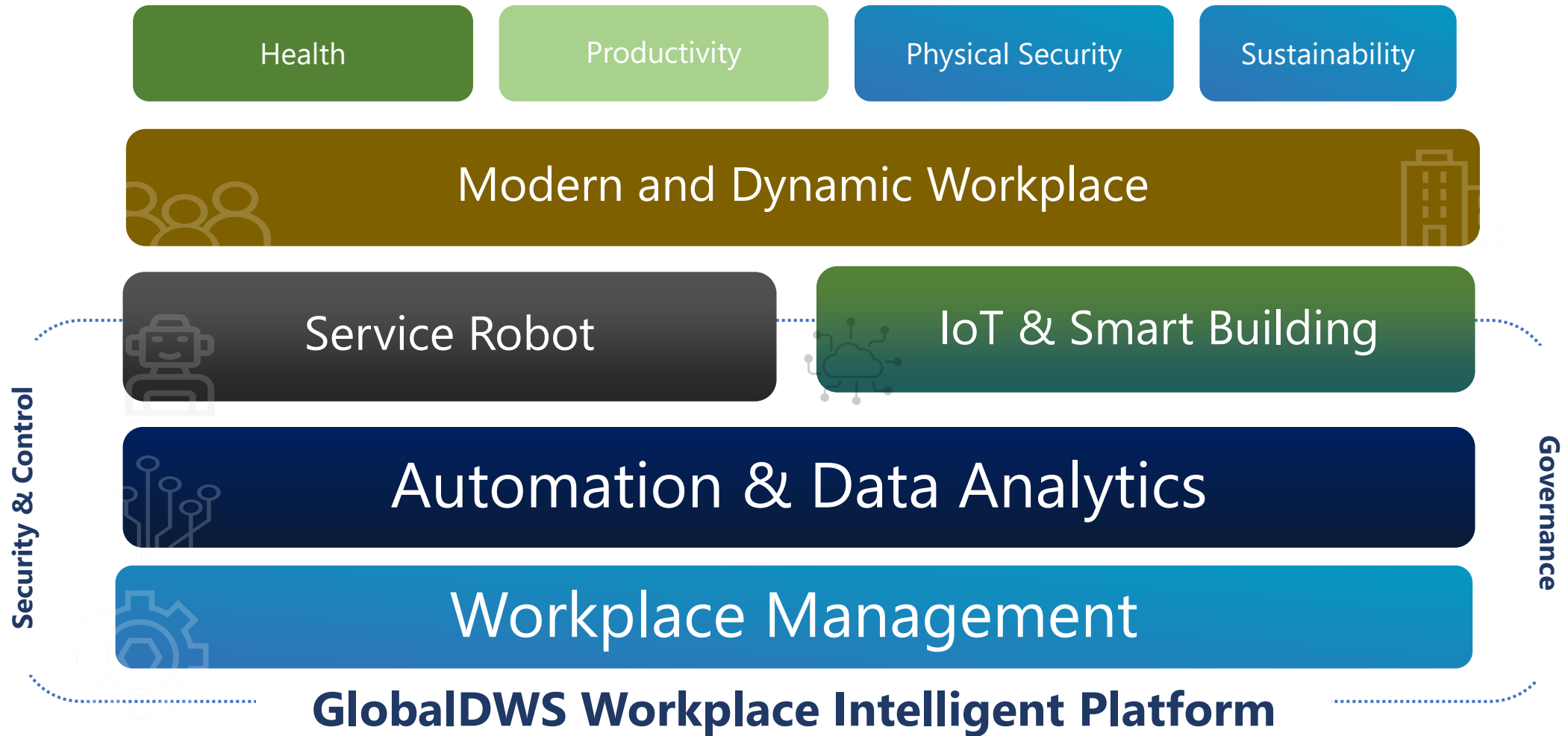
Empower Customers



Strategic Partnership

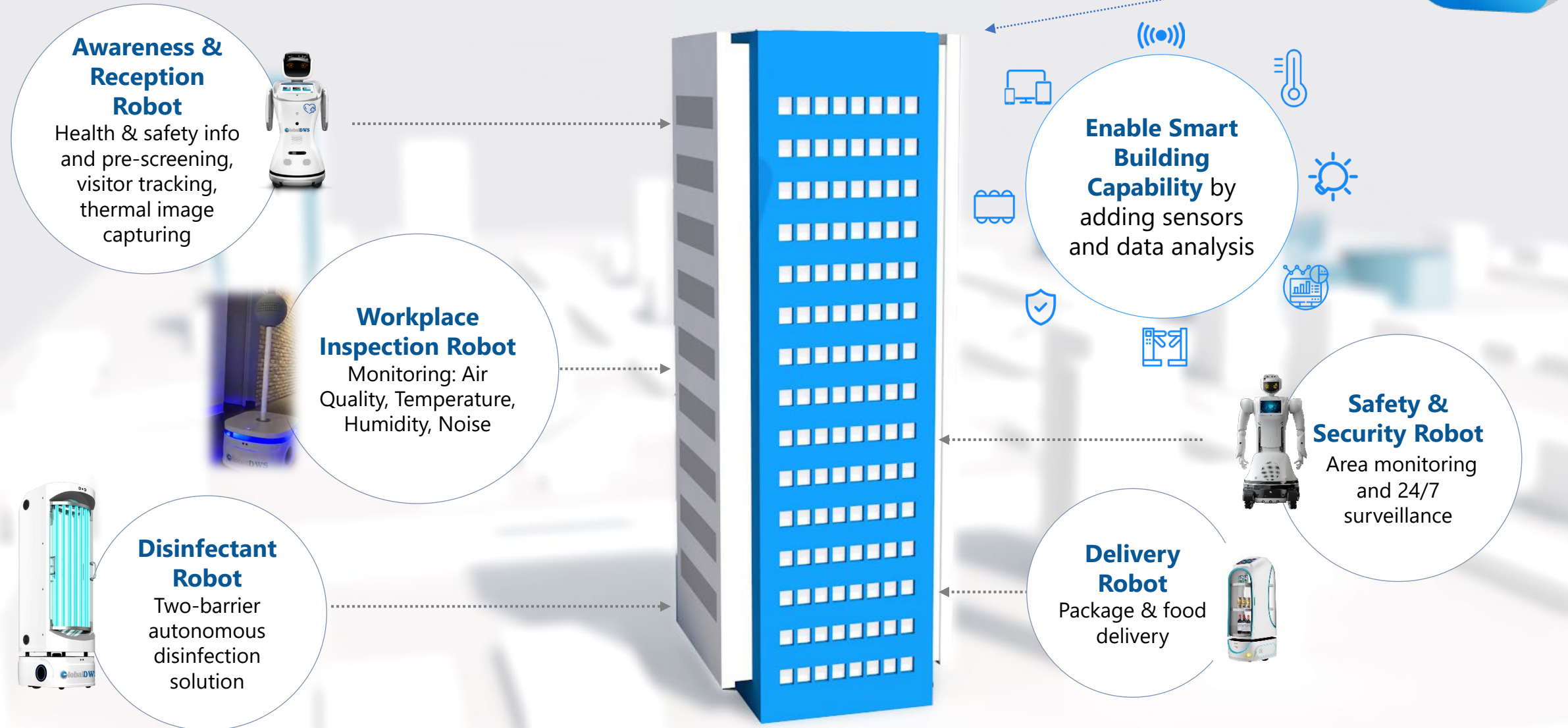
GlobalDWS Workplace Intelligent Platform

Robotics, AI, and IoT Ecosystem components come together to create a safer, secure and more productive workplace



GlobalDWS Workplace Intelligence Platform

Empowering digital workplaces with **Service Robot and AI** integrated with **Smart Building IoT Ecosystem**:





Employee Experience

Health & Wellbeing

Productivity & Collaboration

Sustainability

Automation/Optimization



Smart Workplace

Product

WIP Platform

Health

Productivity

Physical Security

Sustainability

Product/Modules

Services

Smart Building Cognitive Automation (Include Robotics)

IoT Connectivity

IoT Security

IoT Data Integration

Data Analytics

Consulting Services

GlobalDWS Products & Professional Services

Industry Package



Smart Workplace/Commercial Building

Smart Manufacturing

Smart Retailing

Smart Education

GDWS Intelligent Platform (GIP)



Health & Safety Package

Optimization Package

Physical Security Package

Sustainability Package

Consulting Services



IoT & AI Infrastructure

IoT Cybersecurity

IoT Data Analytics & Digital Twins

Cognitive Automation (Robotics)

We're Proud to be a
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Canada X Countries...



Leader in innovative business management AI solutions with Microsoft Azure

AI PRODUCTS



Comprehensive, ready-to-deploy AI solutions that address common business scenarios

AI PRODUCTS



Strong expertise in service quality evaluation, customer experience and cross-sales

AI PRODUCTS



We deploy automated enterprise class Microsoft chatbots in days

AI PRODUCTS



Professionals enabling rapid AI solution development and delivery

AI SERVICES



Helping clients develop custom AI tools, products and services.

AI SERVICES



Conversational AI automation across marketing, sales and support.

AI PRODUCTS



Applied intelligence combining AI with deep industry and analytics expertise

AI SERVICES



Experts in building intelligent solutions on Microsoft AI platform.

AI SERVICES



Global Go-To Partner for Cognitive Services

AI SERVICES



Combine, catalog, model, move and report on data for AI

AI PRODUCTS



AI/ML-powered Regulatory Data Retention, Content Classification, IP/PI Discovery, Analysis, Retention

AI PRODUCTS



Azure Bots, ML & Cognitive experts for improving workplace productivity

AI SERVICES



We specialize in ML-based financial and operational forecasting

AI PRODUCTS



LiveTiles empower organizations to create intelligent workplaces enhanced by AI.

AI PRODUCTS

Disinfection Service Robot DSR



Unprecedented times call for
unprecedented solutions.

GlobalDWS designed and built the first Canadian Disinfection Service Robot to support the local market during critical supply chain challenges during COVID.



Proudly Canadian

WiredScore Accredited Professional



GlobalDWS is part of a WiredScore Accredited Professional program, we're a trusted source of expertise to clients who want to work towards WiredScore and SmartScore certification and improve the digital connectivity of their assets. (Two Accredited Professionals with 8 Certificates)

WiredScore's Accredited Professionals community is a global ecosystem of elite in-building tech experts operating across the Globe.



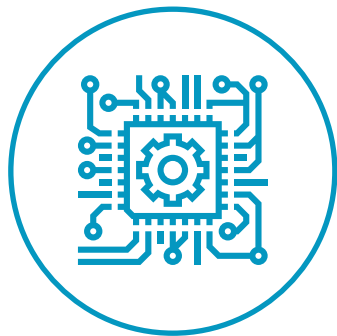
Link: <https://wiredscore.com/>

Certified & Licensed Advisor for the Canada Digital Adoption Program (CDAP)

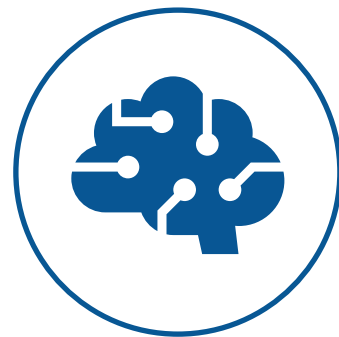
GlobalDWS is a certified and licensed advisor for the Canada Digital Adoption Program. GlobalDWS can assist SMEs in utilizing the grant to create a digital implementation strategy.



GlobalDWS applied its expertise in the following areas to assist small and medium organizations in designing and implementing the best solution to support customers' business and technical strategy:



Robotics



Artificial
Intelligence



Internet of
Things (IoT)




Automation



SPIRE™ Smart Building Verified Assessment

The SPIRE Verified Assessment is a comprehensive evaluation of a smart building, conducted via a combination of on-site and virtual engagements.

Auditors review the building's technologies and processes for an opportunity to earn a verified SPIRE Smart Building rating.

A woman with her hair in a bun, wearing a blue long-sleeved shirt, is sitting at a desk in a modern office. She is looking at a large computer monitor and typing on a keyboard. The office has a blue color scheme and modern lighting. The background shows other desks and office equipment.

Framework & Working Methodology

GDWS Professional Services Enabling Dynamic Workplace

An effective digital workplace is crucial to succeeding in the digital economy.

Empower customers and partners with interactive tools, engaging training and experiences required to be productive, dynamic and competitive in evolving market


Technical Training

Accelerate customers toward their business goals by helping them increase the value of their technology investments and unleashing innovation within their organization


Consulting Services

Help customer improve program, project and change performance with proven practices and time-tested approaches that have been implemented in hundreds of organizations


Program & Organizational Change Management

Design, develop, deploy, and manage customers applications with team of widely skilled developers, consultants and engineers


Software Development

Dynamic Workplace

GlobalDWS Professional Services Framework

In order to meet the commercial and operational goals of its clients, GlobalDWS manages projects and services through a qualified and tested methodology

Envision, Design & Deploy

Provides you with access to a team of engineers dedicated to helping you plan and execute your deployment.

Support & Managed Services

Our 24/7 support ensures you have the support you need day to day.



Envision & Design

Define vision & strategy for a successful rollout of enterprise solutions to support your business & technical objectives

Deploy

Move to advance Hologram & Artificial Intelligence (AI) solutions smoothly with specific milestones that show the value proposition

Ongoing success

Sustain the achieved benefits by providing professional support and continues development of new features and capabilities

Create fully integrated, secure and scalable solutions that support your short-term and long-term business and technical strategy

GlobalDWS Professional Service Objective

By fostering work environments that encourage employee involvement, GlobalDWS fosters a culture of ongoing innovation that fosters corporate agility, speeds up change, and boosts productivity.



Engage Employee

Our team of professionals will engage one on one with the employees to establish an innovation approach for resolving the business problem within their organization



Empower Employees

Engagement during solution development enables employees to identify areas of personal skill enhancement and also focusing on more pressing issues within the organization



Improve Productivity

With skilled up workforce and an innovation solution in place, productivity within workplace see's a significant improvement with faster cycle time



Optimize Operations

With lower direct cost, better use of assets, faster cycle time and increased accuracy, repetitions and errors are eliminated positively impacting operations



Secure Systems

Securing the implementation to ensure customer and employee data is safe guarded from external/unethical intrusion.

A background image showing two hands shaking in a firm grip, symbolizing a business agreement or partnership. The image is overlaid with a semi-transparent blue rectangle on the left side.

Reference Customer

Proud Customers & Partners of GlobalDWS



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AUGUST - 2021

The Navigator for Enterprise Solutions



The annual listing of 50 companies that are at the forefront of providing Microsoft solutions and transforming businesses

GlobalDWS

AI-powered Solutions to Empower Modern Workplace

CIO 50 MOST PROMISING
MICROSOFT
Review SOLUTION PROVIDERS - 2021

With the sudden onset of COVID-19, many organizations shifted to a remote working environment within a fixed timeframe. With many not prepared for this sudden change, the situation posed several hurdles for them. The most significant challenge revolved around ensuring proper collaboration and communication among employees, managers, partners, and customers while ensuring organizations' productivity. As an international systems integrator and innovative solutions provider leveraging service robotic hardware, cognitive capabilities, and IoT (Internet of Things) services, GlobalDWS (GDWS) has helped several organizations adopt to the implications that technology imposes to enable seamless communication and reduce the impact on employee productivity.

Primarily focusing on the financial, education, and healthcare sector, the company takes a human-centric approach to build an agile and dynamic workplace to enhance collaboration. "We have extensive experience and knowledge in cutting-edge technologies. This enables us to design and deploy the right solutions to support clients' business objectives while building long-term partnerships," says Rami Wehbe, Co-founder and CTO, GDWS.

He goes on to mention that the pandemic has just highlighted the need for better communication, but the collaboration and productivity issues have been looming large in the business realm for some time. The tools and systems that individuals use at homes or universities are often advanced. However, legacy systems or platforms continue to dominate the corporate workplace. This gap between personal and corporate systems becomes an impediment for employees that hinder productivity. That's why organizations are under pressure to create an agile workplace by implementing the right and advanced tools that enhance employee productivity and engagement. "We help customers build a dynamic workplace by identifying bottlenecks in their processes and then offering tools such as Microsoft Office 365, Microsoft Power Apps, Microsoft



We aim to deliver integrated digital workplace solutions that empower employee productivity and enhance customer experience to maximize business outcomes

Security, Microsoft SharePoint, and Microsoft Teams," says Wehbe. However, adopting the right tools is just one side of the coin. Most employees often do not fully utilize these solutions owing to a lack of awareness. That's why GDWS trains clients' teams to help them understand how to use those technologies to enhance solution efficiency and productivity. "In essence, we aim to deliver an effective and complete package of solutions to enhance employee productivity and customer experience," says Wehbe.

Another sector significantly impacted during the peak of the pandemic was senior care. In this industry, individuals were at high risk of getting exposed to the virus. So, the proper and quick disinfection of the workplace became essential. Specialized in AI (Artificial Intelligence), IoT, and service robotics, GDWS addressed the need. They designed and built a disinfection service robot to mitigate the chance of contracting the virus. This disinfection service robot received significant recognition in the Canadian market. "We were rewarded for our service robots by the Canadian government under a government innovation project," prides Wehbe. Further, its partnership with Microsoft paved the way for leveraging the Microsoft

IoT and Microsoft cognitive capabilities—including Microsoft LUIS (Language Understanding) voice interaction and Microsoft Azure Custom Vision—to build and manage these service robots end-to-end.

With such an innovative mindset, GDWS aims to position itself as a leader in Microsoft AI and IoT solutions space. The company believes AI and IoT have tremendous potential to offer advanced solutions to transforming smart buildings and dynamic workplaces. So, they are focusing on leveraging the power of these technologies and integrating them with their services to offer more advanced solutions to gain a competitive edge in the market. "We are dedicated to help customers implement the right solution to support their technical and business strategies by utilizing our knowledge and experience," concludes Wehbe. [CI](#)



International Systems Integrator &
Solutions Provider of Innovative Technologies

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