

Helping Companies Improve Operations

Issue and Impact



Success Stories



Negenit helps companies improve their operations. We help companies streamline their process to become both effective and efficient. We help leverage technology, including computer systems (ERP) to become a powerful tool to help reduce costs and automate tasks. We train, coach and mentor people and help build powerful and effective teams.

We look at companies holistically and find the issues that affect profitability, then introduce programs that have a measurable and positive impact on the bottom line. Working with our clients we also work with their partners and vendors to unite all of the project teams to deliver projects on-time, on-scope and on budget.

The secret of our success is our approach and our methodology. Built on over twenty years of “in the trenches” experience our approach clearly identifies the current “as is” state, as well as requirements leading to the “to be” state and then we develop a transformation plan to guide our clients to achieve their goals.

What we do:

- Process Mapping
- Business and Technology requirements
- System Selection (Formal and Informal RFP Management)
- Processes Realignment
- Business Transformation and Change Management
- Project and Program Management
- M&A Integration (process and technology)

Questions to Ask

Negenit has programs and services that fit anywhere in the life cycle of a project. From the initiation, assessment and development of the idea to planning, project management and implementation.

Lot Control and Traceability

- How well is the lot control and traceability program working?
- Can an electronic copy within the allotted time specified by CFIA?
- Are you tracking packaging materials?

Warehouse

- Can your material handlers find items easily or do they spend a great deal of time searching for them?
- Do you use barcodes in the warehouse? How well is this working?
- Do you trust the accuracy of the inventory in their computer systems?

Production Planning & Tracking

- Do you make last minute changes? If so, how does this affect the production schedule?
- How often are you making ingredient substitutions on the production lines? And, are you recording and tracking the changed items (lot numbers, allergens, labelling requirements)?
- Do you know how much is made after each production run?

Costing

- Do you know what your costs are? Do you know where you are making or losing money?
- Are you under competitive pressures? Higher than normal?

Finance and Invoicing

- How much of finance is done manually or exported to Excel even though you have a computer system/ERP?
- How easily is it for you to manage rebates, broker commissions and deductions?

Purchasing and Suppliers

- Do you have too many raw materials on-hand?
- How often are last minute and rushed purchases being made?
- Are you sourcing or just purchasing?

Shipping

- Can items for shipping be found easily in the warehouse?
- How much time is spent trying to find items?

About Negenit: Created in 2007 we are a boutique-consulting firm that works with Food and Beverage companies to help business leaders and managers align people, processes and technology to business goals.

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